CASE STUDY



AGRICULTURE CASE STUDY 25% SAVINGS IN IRRIGATION 25% SAVINGS IN PUMPING ENERGY +10% SAVINGS IN FERTIGATION WITH 5-12% INCREASE IN YIELDS





OVERVIEW

The State of Nebraska sees 10.3 million acres of corn planted yearly, and almost 98 percent of the state is farmland. This equates to 45.6 million acres of land that primarily grows corn, soybeans, grain sorghum, dry edible beans, wheat, alfalfa, hay, potatoes, sugar beets, and more. There's a huge demand for water, which is very closely monitored and often disputed due to drought.

Like many other farming areas around the world, Nebraska is faced with numerous challenges as farmers cope with changes in climate, intensification of floods and droughts, depletion of resources, and rising water and energy costs. Over the next 40 years, the world population is expected to grow beyond 9 billion people, which makes innovation and the ability to evolve farming practices paramount.

In an effort to help lead the way in innovation, Lee Fintel, owner of Fintel Farms in Superior, Nebraska has been working to find creative solutions for making farming more sustainable. He knows too well how precious and expensive water is in today's world.

Thankfully, there are new and emerging technologies, like Magnation Water Technologies, that have the power to use the laws of physics to help farmers save time, money, and resources in their effort to keep the food supply healthy and pleantiful.

In the following case study, we'll examine how Magnation helped Fintel Farms accomplish four important goals:

- (1) Reduced water costs and usage
- (2) Reduced energy costs and usage
- (3) Rapid and even crop growth
- (4) Reduced fertigation



Fintel decided to consult with Magnation Water Technologies to find creative solutions for their water shortage issues. "We were looking for something out of the box — a way to make water more bioavailable, to reduce water and energy costs, and to even find ways to make our seeds and planting methods more effective," says Fintel.

Magnation suggested he try a Magnation Turbulator to better capitalize on the water the farm has access to. Additionally, Fintel hoped that by using Magnation's technology he could take his conservation efforts further by reducing the amount of water needed, reducing energy costs, and making crop growing efforts more efficient.

Magnation's powerful Turbulator transforms previously unusable water to a soft, productive and energized state. Turbulator is designed with ultra-boosted top-grade magnetic resonators and innovative engineering to significantly improve water quality.

After installing the Turbulator on a standard quarter section (130 acres), Fintel reported powerful data at the end of the growing season:

- Magnation was able to reduce water usage by 33% (2 acre-inches). The Turbulator made the water more bioavailable, which led to roughly 9 million gallons in water savings for a year. This translates to between 25-30 percent savings year over year!
- About 200 hours of energy savings. Because less water was needed, there was reduced needs for the electric motors involved in the water pumping process.
- 25 percent less fertilizer was required. As water on the farm became softer and more bioavailable via the Turbulator, less fertilizer was required. Put simply, the plants used nearly all of the water and not just some and because the plants could take up more water, fertilizer was also more easily absorbed. Thus, less fertilizer is needed to get the job done.
- Seeds became more effective and crops grew more efficiently. It was also discovered that by running seeds through the Turbulator the process would "wake" them up so that they could grow faster, more evenly and efficiently. This is extremely important because the faster a seed can grow, the less water that's needed. Additionally, the more even a crop, the better for overall yield and success.



"Our results have been remarkable," says Fintel. "Where we installed the Magnation unit, the corn out-yielded our other irrigated corn but used 30% less irrigation water. The corn was 11% better than that field's previous best yield, there was noticeably better uniformity across the sprinklers on the pivot, and our pumping costs were lower."

These findings offer huge implications to farmers across the country and around the world, especially in the face of decreased rainfall, drought, and increased global temperatures.

"Not only do Magnation's technologies help farmers save, they allow for us to offer healthier produce for consumers. Higher quality water means higher quality crops. And this translates to a healthier, more nourished population," says Fintel.



DATA

| 8" Turbulator Cost | \$8,700.00 | |
|--|---|--|
| Installation Cost | \$650.00 | |
| Total Cost of Installed Unit | \$9,350.00 | |
| Interest Rate | 6% | |
| Term (years) | 10 | |
| Cost/year | \$1,270.37 | |
| | | |
| PER CENTER PIVOT | Corn | Soybeans |
| Avg. Water use per Year (ac/in) | 7.00 | 5.50 |
| Water Cost per ac/in | \$3.50 | \$3.50 |
| Irrigated Acres (quarter section) | 130 | 130 |
| Total Water Cost | \$3,185.00 | \$2,502.50 |
| | | |
| Annual water cost savings (25%) | \$796.25 | \$625.63 |
| | Corn | Soybeans |
| Electricity Cost per KWH | \$0.25 | \$0.25 |
| KWH consumed per inch applied | 3,750 | 3,750 |
| Avg. Water use per Year (ac/in) | 7.0 | 5.5 |
| Total KWH consumed annually | 26,250 | 20,625 |
| Total Electricity Cost | \$6,562.50 | \$5,156.25 |
| | | |
| | | |
| Annual Electricity Cost savings (25%) | \$1,640.63 | \$1,289.06 |
| Annual Electricity Cost savings (25%) | \$1,640.63 Corn | \$1,289.06 Soybeans |
| Annual Electricity Cost savings (25%) Pounds of Nitrogen (N) per acre via pivot | \$1,640.63 Corn 100 | \$1,289.06 Soybeans 0 |
| Annual Electricity Cost savings (25%) Pounds of Nitrogen (N) per acre via pivot N Cost Per pound | \$1,640.63 Corn 100 \$0.40 | \$1,289.06 Soybeans 0 \$0.40 |
| Annual Electricity Cost savings (25%) Pounds of Nitrogen (N) per acre via pivot N Cost Per pound Amount N previously unavailable per acre | \$1,640.63 Corn 100 \$0.40 10 | \$1,289.06 Soybeans 0 \$0.40 0 |
| Annual Electricity Cost savings (25%) Pounds of Nitrogen (N) per acre via pivot N Cost Per pound Amount N previously unavailable per acre Savings Per acre | \$1,640.63 Corn 100 \$0.40 10 \$4.00 | \$1,289.06 Soybeans 0 \$0.40 0 \$0.00 |
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| Annual Electricity Cost savings (25%) Pounds of Nitrogen (N) per acre via pivot N Cost Per pound Amount N previously unavailable per acre Savings Per acre Irrigated Acres (quarter section) Annual Nutrient Cost Savings Yield Goal per acre Est. Yield gain with Turbulator (per ac) | \$1,640.63 Corn 100 \$0.40 10 \$4.00 130 \$520.00 \$520.00 Corn 220 17.6 | \$1,289.06 Soybeans 0 \$0.40 0 \$0.00 130 \$0.00 130 \$0.00 50ybeans 70 3.5 |
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"Our results have been remarkable.

In a typical year in Central Nebraska we would pump 7 acre inches of irrigation water on our corn crop, and assuming a standard quarter section pivot. Using the field proven conservative 25% savings in irrigation requirements once the Turbulator is installed in the system, the amount of water we save annually is huge.

Using one of my pivots as the example, the math looks like this:

Application time per inch pumping 550 gal/min – 100 hrs. 550 gal/min x 60 min/hr x 100 hrs = 3,300,000 gal per acre inch applied 7 ac/in x 3,300,000 = 23,100,000 gallons per season

Saving 25% water by using the Turbulator equals 5,313,000 gallons saved per pivot.

In a typical year we will have 5 pivot quarters of corn, so we will conserve over 26M gallons of water, annually.

Taking a look at cost per gallon of water saved, a Turbulator costs 1/1,000 of a cent per gallon, annually. Over 10 years that would be 1/10,000 cent per gallon.

In addition, we save 25% of our pumping costs. Our corn yield increased by 10%, and our soybeans by 5%."

> ~ Lee Fintel, Fintel Farms Superior, Nebraska, USA





RETURN ON INVESTMENT MATRIX

| Corn/Soybean Rotation | Year 1 | Year 2 | Year 3 |
|---|-------------|-------------|-------------|
| | Corn | Soybeans | Corn |
| Turbulator Annualized Cost | \$1,270.37 | \$1,270.37 | \$1,270.37 |
| Estimated Annual Savings using Turbulator | \$10,964.88 | \$5,941.44 | \$10,964.88 |
| Cumulative Cost | \$1,270.37 | \$2,540.73 | \$3,811.10 |
| Cumulative Gain | \$9,694.51 | \$14,365.58 | \$24,060.09 |
| ROI | 763% | 565% | 631% |
| | | | |
| Continuous Corn | Year 1 | Year 2 | Year 3 |
| | Corn | Corn | Corn |
| Turbulator Annualized Cost | \$1,270.37 | \$1,270.37 | \$1,270.37 |
| Estimated Annual Savings using Turbulator | \$10,964.88 | \$10,964.88 | \$10,964.88 |
| Cumulative Cost | \$1,270.37 | \$2,540.73 | \$3,811.10 |
| Cumulative Gain | \$9,694.51 | \$19,389.02 | \$29,083.53 |
| ROI | 763% | 763% | 763% |



| Year 4 Soybeans | Year 5 Corn | Year 6 Soybeans | Year 7 Corn | Year 8 Soybeans | Year 9 Corn | Year 10 Soybeans |
|--|--|--|--|---|---|--|
| 44.070.07 | 44.070.07 | 44 979 97 | 44.070.07 | 44 070 07 | 44 070 07 | |
| \$1,270.37 | \$1,270.37 | \$1,270.37 | \$1,270.37 | \$1,270.37 | \$1,270.37 | \$1,270.37 |
| \$5,941.44 | \$10,964.88 | \$5,941.44 | \$10,964.88 | \$5,941.44 | \$10,964.88 | \$5,941.44 |
| \$5,081.46 | \$6,351.83 | \$7,622.19 | \$8,892.56 | \$10,162.92 | \$11,433.29 | \$12,703.65 |
| \$28,731.16 | \$38,425.67 | \$43,096.75 | \$52,791.25 | \$57,462.33 | \$67,156.84 | \$71,827.91 |
| 565% | 605% | 565% | 594% | 565% | 587% | 565% |
| | | | | | | |
| | | | | | | |
| Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
| Year 4 Corn | Year 5 Corn | Year 6 Corn | Year 7 Corn | Year 8 Corn | Year 9 Corn | Year 10 Corn |
| Year 4 Corn \$1,270.37 | Year 5 Corn \$1,270.37 | Year 6 Corn \$1,270.37 | Year 7 Corn \$1,270.37 | Year 8 Corn \$1,270.37 | Year 9 Corn \$1,270.37 | Year 10 Corn \$1,270.37 |
| Year 4 Corn \$1,270.37 \$10,964.88 | Year 5 Corn \$1,270.37 \$10,964.88 | Year 6 Corn \$1,270.37 \$10,964.88 | Year 7 Corn \$1,270.37 \$10,964.88 | Year 8 Corn \$1,270.37 \$10,964.88 | Year 9 Corn \$1,270.37 \$10,964.88 | Year 10 Corn \$1,270.37 \$10,964.88 |
| Year 4 Corn \$1,270.37 \$10,964.88 \$5,081.46 | Year 5 Corn \$1,270.37 \$10,964.88 \$6,351.83 | Year 6 Corn \$1,270.37 \$10,964.88 \$7,622.19 | Year 7 Corn \$1,270.37 \$10,964.88 \$8,892.56 | Year 8 Corn \$1,270.37 \$10,964.88 \$10,162.92 | Year 9 Corn \$1,270.37 \$10,964.88 \$11,433.29 | Year 10 Corn \$1,270.37 \$10,964.88 \$12,703.65 |
| Year 4 Corn \$1,270.37 \$10,964.88 \$5,081.46 \$38,778.04 | Year 5 Corn \$1,270.37 \$10,964.88 \$6,351.83 \$48,472.55 | Year 6 Corn \$1,270.37 \$10,964.88 \$7,622.19 \$58,167.06 | Year 7 Corn \$1,270.37 \$10,964.88 \$8,892.56 \$67,861.57 | Year 8 Corn \$1,270.37 \$10,964.88 \$10,162.92 \$77,556.08 | Year 9 Corn \$1,270.37 \$10,964.88 \$11,433.29 \$87,250.59 | Year 10 Corn \$1,270.37 \$10,964.88 \$12,703.65 \$96,945.10 |